

Business from technology

Integrating transport energy supply with the energy system of the future

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MOBILITY: TECHNOLOGY PRIORITIES AND STRATEGIC URBAN PLANNING

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Of the Future and Forecasting



What is the Future?

- The Future is, according to the linear concept of time, the portion of the timeline that has not yet happened
- The portion that has already taken place is called the Past
- The phase that in on-going at the moment is called *the Present*



Why Do We Have Interest in the Future?

- Our interest in the Future is often linked with:
 - Desire to plan and prepare for the changes in the operating environment that may threaten your business or activity and its continuum
 - Find new, arising possibilities that may support growth or development of new business.







How Can We Forecast the Future?

- Forecasting is presenting an estimate of the Future, based on <u>interpretation of the omens</u> that convey future trends.
- We cannot predict the future, but is possible to explore it with a systematic method, and to present alternative images of the future called Visions.
- Visions arise from the construction of time-phased and logically progressive <u>development paths called</u> <u>Scenarios</u>







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...Now!

Figure 2. Annual Production Scenarios with 2 Percent Growth Rates and Different Resource Levels (Decline R/P=10)





"Listen to the Visioneers"



FISITA World Automotive Congress 1998

"Many parts of the future are already here now, but in an embryonic state"

Carlos Ghosn Chairman, CEO Renault-Nissan



Spinning Our Wheels The Falans of the Asia Industry and Government in the Quest for Lower Carlos Environment of the Carl Do - Right New - and Gampa Our Hamportneon System

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The role of Battery Electric Vehicles, Plug-in

J.D.POWER

Drive Green 2020: More Hope than Reality?





UNDERSTANDING ELECTRIC VEHICLE TECHNOLOGY - ENVIRONMENTIN, BENEFITS





Technology Roadmap Electric and plug-in hybrid electric vehicles



On the Road in 2035

Reducing Transportation's

Petroleum Consumption

and GHG Emissions

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CLIMATE AND TRANSPORTATION SOLUTIONS

on Transportation and Energy Policy

TS INSTITUTE OF TRANSPORTATION STUDIES

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DANIEL SPERLING AND JAMES S. CANNON (IDITORS)



What Ultimately Determines the Future?

- There is not one, Deterministic Future that we need to predict!
- The Future is determined by the choices, decisions, and actions We take
- It is not only necessary to prepare for the future, but we may also actively contribute in order to:
 - Avert the looming threats, or
 - Create new opportunities

Interactively we can contribute to the development paths that will result in different futures!

What Makes the Prediction Difficult...



Traditional Pathway of Fossil Fuels in Transport Energy Use





"The Race is On"









numerous, but not all are competetive!





Pathway analysis – Well-to-Wheels (WTW) Energiaketju - "lähteestä pyöriin"









KEY DRIVERS IN THE OPERATIONAL ENVIRONMENT





KEY DRIVERS IN THE OPERATIONAL ENVIRONMENT



What Helps us out in Our Predictions...



Use the Right Tools





Home News Get Involved Partners Publications About You are here. Home Main Menu Image: Comparison of the second	
Main Menu	
	Latest news
Aims & Approach	Nordic Biofuels Policy Report
Project Team	TOP-NEST profile in
Results & Outputs	Pan-European Network
login Form	Tist Annual Seminar in Espoo
	members, September 2012
	TOP-NEST profiled in Public
Pastword A Nordic Energy Research Project	Service Review, 23 issue, 2012
Nordic Pathways for Sustainable Transport and Energy	

Using Transition Pathway Analysis to Identify Prospective New Value Chains In the Energy System of the Future

clarifying the current situation, and identifying the most promising pathways for towards more sustainable systems.

www.topnest.no



Present-day Value Chains of Cars & Fuels



Well-Established and Long-Term Co-Existence, but No Cross-Ownership!

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With the Introduction of Electricity as "Fuel", a New Value Chain Can Emerge

- Electricity generation is much more diversified and localised than present-day transportation fuel supply
 - Security of supply is inherently quite high
- Power grid is relatively widespread
 - Must only concentrate to the "last five meters"
- Quality is not an issue "one size fits all"
 - No need to segregate "transportation-quality" electricity
- Also many fairly large, multi-national companies
 - Ability to invest, if new market is foreseen
- But: Grid balance must be secured
 - Generation capacity must be exploited wisely: "Smart Grid"









CHALLENGES OF INTRODUCING NEW VALUE CHAINS FOR TRANSPORTATION SECTOR

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Nº 1 - STAGNANT AND SLOW-CHANGING BUSINESS

- Status Quo for the sector is quite stagnant, because:
 - Very large global companies are overruling both stages
 - Huge incumbent investments
 - Long history and legacy, some companies over 100 years old
 - High degree of technology with emphasis on quality vs. price
- Strong competition between companies, but simultaneously strong and united opposition against newcomers



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N° 2 - "THE GATEKEEPERS"

- to be able to introduce a new fuel or energy carrier you must seek consent with the "Gatekeepers"
- Why?
- Because each one has his own key, and you need all of them:
 - Auto industry controls vehicle and engine technology
 - Oil industry controls the fuel and distribution infrastructure
 - Financial sector controls capital for new investments needed



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AUTO INDUSTRY's KEY

- you must agree with the auto industry, because...
 - if the new energy product needs new storage and conversion devices on-board, like electricity or hydrogen, new cars are needed
 - considerable lead-time needed, if new technology is needed, as the auto industry has a legacy of safeguarding high quality and "crashproofness" of their products



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OIL INDUSTRY's KEY

you must agree with the oil industry, because...

- if the new product is suitable for blending with the existing fuels, it can be distributed via the existing infrastructure
- however, lead-time needed here also to ensure compatibility of the new product with the existing and future vehicle park
- if it does not fit in with the existing standards, must develop new





FINANCIAL SECTOR'S KEY

you must agree with the financial sector, because...

- if your product is non-compatible with the existing fuels, and there is no existing infrastructure for it, you must build one
- Building new system will require heavy long-term investments, where growth of revenue and pay-back times will be very long
- New fuel or energy need to be offered quite widely before consumers can commit themselves, unless bimodal cars are used



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N° 3 - ATTITUDE

"WE WELCOME YOUR NEW IDEAS, INVENTIONS AND INNOVATIONS WITH GREAT ENTHUSIASM!"







Are We in a Dead-end?





IS THE CURRENT BUSINESS MODEL THE ONLY WAY TO SUCCESS?





WHAT IF IKEA WOULD START SELLING CARS...





WHAT IF APPLE WOULD START SELLING CARS...





WHAT IF APPLE WOULD START SELLING CARS...

Introducing the iCar

ple ... PROBABLY YOU WOULD ALSO **STEER IT BY WAVING YOUR HANDS!**



CAN WE REALLY SEE THE GAME TO CHANGE?





YEAH, SOME REFRESHING NEW IDEAS, BUT...



Who is the Scapegoat?



SCAPEGOAT

The Secret To Success Is Knowing Who To Blame

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Show-stopper N° 1 – "Battery Technology Sucks!"





"Take A Detour Instead"







"FUEL OF CHOICE" by the Auto Industry



CHEERS:

- Even Higher Potential for Use of Renewable Energy Resources
- Decent Range with One Fill, and Fill-up Time Like with Petroleum Fuels
- High Efficiency of the Electric Drivetrain
- Fossil (Methane Reformate) Option Offers Nearly-decent Entry-level Cost per MJ

JEERS:

 Must Find Capital & Partners to Create Distribution Infrastructure

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New automotive alliances have been formed for FCEV commercialization in January 2013 Timeline for Introduction



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"We Are Ready to Roll-Out"





Integrated Energy System of the Future



Graph by Jussi Solin, VTT



Integrated Energy System of the Future

Power-to-Gas (P2G) - Concept: Interconnection with Mobility



German "Power to Gas" concept by Michael Specht, ZSW. see http://www.powertogas.info/



Parallell, Co-working "Energy Circles" with Binding, Two-way Nodes



What is the Critical Piece of the Puzzzle?

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The Last Necessary Piece is...





CONCLUSIONS

- The Future cannot be predicted, but we can influence it
 - It is based on our decisions and actions, not "God Given"
- The basis of the Future lies in today, mostly linear change
 - So far, no strong disruptive game-changers
- Automotive/transportation sector is slow to change
 - Huge, incumbent investments
 - Longish product cycle and vehicle lifetime



CONCLUSIONS

Future challenges cannot be met with just one energy carrier

- Several co-existing fuels/energies and conversion technologies
- However, future carriers are non-specific to transport use

Lately, revolution has gotten more attention than evolution

- Strong battery-electric car hype, but poor industry support
- Hydrogen fuel cell is seen more viable by the Auto industry

Strong, incumbent actors rule the stage and slow-down change

• New and innovative value chains are difficult to create, even if lucrative

Furthermore, we must always keep in mind

- "Affordability", market-acceptance and trust of the consumers
- You cannot mandate vehicle sales!

